

REPORT TO THE COMMUNITY

for the Year 2020



Dear Friends of Neighborcare,

We experienced a year like no other throughout 2020. Between the COVID-19 pandemic, racial injustice, and social unrest, we were tested, we suffered, and we all had to find ways to summon the strength and courage both to endure and to create change.

First and foremost, I want to start by acknowledging our dedicated staff. Over the course of the pandemic, our staff continually rose to the challenge in ways that were remarkable, inspiring and a true representation of who we are as Neighborcare Health. While we had to reduce hours and services and close some medical and dental sites and all school-based health centers for a period of time due to health and safety mandates, we were able to continue serving our patients to the best of our ability at the height of the pandemic. We met their physical health needs as well as our community's rapidly growing behavioral health needs, while keeping patients and staff safe. Our staff navigated the pandemic with creativity, grit and determination, and at personal and professional sacrifice. The numbers of our patients we tested and treated for COVID, and vaccinated, is something we are incredibly proud of. We will be forever grateful to our staff who showed up every day, in a time of such fear and uncertainty, to care for our patients, their families, and each other. I will never forget the bravery, courage and resilience I have witnessed from this amazing team.

At the same time, as we were facing devastating financial losses due to the impacts of COVID-19, our supporters across the board rose up and helped us avoid these losses. Thanks to this support from funders, donors, foundation board members, and many others, as well as critical financial relief from the federal government, we ended 2020 in a financially strong position. We are so thankful for this.

We also have much to look forward to. As we recover from the pandemic and focus on our organization's and community's commitment to equity, diversity and inclusion, my hope is that our story in the years ahead will be not only be one of recovery, but one of thriving. I am optimistic that as we look to our future, we will always remember who we are as Neighborcare, and reinvigorate our organization to focus on who we want to become and how we will ensure we get there.

On behalf of the Board of Directors, Foundation Board Members, and all Neighborcare Health staff, we thank you for your ongoing support.

Warmly,

Meredith

Meredin Varyhan

SENIOR LEADERSHIP

Janine Childs, MHA, Chief Financial Officer
Meena Mital, MD, Chief Medical Officer
Sarah Vander Beek, DMD, Chief Dental Officer
Meredith Vaughan, MHA, Interim Chief Executive Officer
Cora Weed, MSW, Interim Chief Operating Officer





Thank You!

To the hundreds of individuals, foundations, businesses and community organizations who supported Neighborcare financially in 2020, thank you!

None of this would be possible without you.

Thank you for standing with us to help us stay nimble and responsive to the constantly evolving challenges our community, staff and patients have faced during the COVID-19 pandemic. Though we do not have the space here to list you individually by name, please know that we are incredibly grateful for each and every one of you. Your support has made a tremendous difference for Neighborcare Health and for the community.

BOARD OF DIRECTORS 2020/2021

Nwando Anyaoku, MD, MPH

Ken Aso

Jennifer Bell — Secretary

Sarah Chesemore

Rose Feliciano — Treasurer

Joseph Garcia Bob Greenlee Joyce Lammert, MD — Vice Chair

Rom Lee

Nancy Nipples

Rick Rubin

Barbara Shickich — Chair

Joyce Williams

Volunteer Board Committee Members

Mike De Luca — Finance

Doug Jackson, DMD, MS, PhD — Quality Improvement

 ${\sf Dan\ Lessler;MD,MHA--Quality\ Improvement}$

Sarat Raman, MD — Quality Improvement

NEIGHBORCARE HEALTH FOUNDATION BOARD 2020/2021

Shahida Choudary Thomas Hallstrom — Co-Chair Nathan Johnson Andrea Lacy — Secretary Jennifer Nishio Dayna Lurie Parramore — Co-Chair Lori Oliver
Laura Kate Zaichkin — Treasurer

2020 PATIENTS AND VISITS

Neighborcare saw a decrease in patients accessing their primary medical, dental and behavioral health appointments due to the COVID-19 pandemic. We quickly transitioned to provide virtual visits and in 2020, 42% of our visits were conducted virtually.

With the support and partnership of our community, we are able to report:

52,403 PATIENTS including:

6,958 patients experiencing homelessness or recently experienced homelessness*

2,056 school-based health center patients

13,603 patients best served in a language other than English

15,55 I patients without health insurance

6,729 patients over 65

12,197 patients under 18

195,010 VISITS including:

138,735 Medical visits

37,469 Dental visits*

18,806 Behavioral Health visits

81,589 Virtual visits

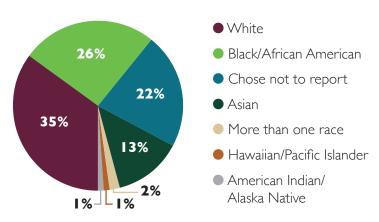
10,072 COVID-19 tests provided

^{*}We also saw a drastic decrease in dental visits due to dental service shutdowns caused by COVID-19.



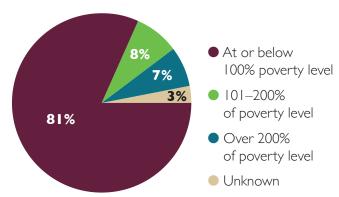


DEMOGRAPHICS



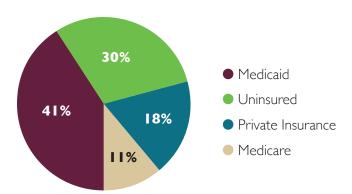
(Of the above reported demographics, 20% across different groups identified as Hispanic/Latino.)

FEDERAL POVERTY LEVEL



(In 2020, the Federal Poverty Level for a family of four was \$26,200 a year.)

INSURANCE STATUS



(Sliding fee scale available to patients without health insurance, based on verified income.)

^{*}We saw a drastic decrease in this population in 2020. Due to COVID-19, people experiencing homelessness had huge barriers to accessing care including lack of access to telehealth technology.

2020 AUDITED FINANCIALS







OPERATING REVENUES

Total Operating Revenue	\$74,848,120	100%
In-kind	\$2,541,708	4%
Other	\$4,045,169	5%
Contributions & Events	\$1,731,828	2%
Grant Revenue	\$22,445,820	30%
Program Revenue	\$43,556,545	58%

OPERATING EXPENSES

Expenses	\$74,432,154	100%
Total Operating		
Fundraising	\$327,163	0.4%
Administrative Overhead	\$18,780,604	25%
Program Services	\$55,324,387	74%

Non Operating Revenue \$234,544 **Net Income** \$650,510

Thanks to support from funders, donors, foundation board members, and many others, as well as relief from the federal government, we ended 2020 in a financially strong position.





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STAY CONNECTED

neighborcare.org



► YouTube NeighborcareHealth



Clinic sites

North Seattle

Neighborcare Health at 45th Street
Neighborcare Health at Ballard
Neighborcare Health at Lake City
Neighborcare Health at Lincoln High School
Neighborcare Health at Magnuson
Neighborcare Health at Meridian
Neighborcare Health at Robert Eagle Staff Middle School
Neighborcare Health at Roosevelt High School
Neighborcare Health at St. Vincent de Paul — Aurora
Neighborcare Health Youth Clinic at 45th Street

Central Seattle

Neighborcare Health at Bailey Gatzert Elementary

Neighborcare Health at Central District*

Neighborcare Health at Pike Place Market

Neighborcare Health Youth Clinic at New Horizons

↑

Services offered

+ = Medical**→** = Dental

= Homeless & Housing

= School-based Health Center

South/Southwest Seattle

Neighborcare Health at Columbia City
Neighborcare Health at Columbia City
Neighborcare Health at Dearborn Park Elementary
Neighborcare Health at Denny International Middle School*
Neighborcare Health at Georgetown
Neighborcare Health at High Point
Neighborcare Health at Highland Park Elementary
Neighborcare Health at Madison Middle School
Neighborcare Health at Mercer Middle School
Neighborcare Health at Pacific Tower
Neighborcare Health at Rainier Beach
Neighborcare Health at Rising Star Elementary
Neighborcare Health at Roxhill Elementary
Neighborcare Health at West Seattle Elementary
Neighborcare Health at West Seattle Elementary
Neighborcare Health at West Seattle Elementary

Outside Seattle

Neighborcare Health Dental at Providence St. Peter Hospital Neighborcare Health at Vashon* ••
Neighborcare Health at Vashon Island High School ••

^{*}Sites now closed in 2021